

## HEALTH CARE

Moore & Van Allen's clients include national and regional health care providers requiring sophisticated counsel to handle their needs. Some of America's foremost hospitals, multi-institutional health care systems, physician groups, specialty providers, lenders, and insurers—both established and start-up companies—depend on the innovative MVA health care team for responsive and knowledgeable legal counsel in mergers and acquisitions, joint ventures, regulatory compliance, and financing transactions.

The health care team works closely with our MVA colleagues—including our experienced litigation, employment and labor, business, tax, employee benefits, financial, intellectual property and real estate attorneys—to provide comprehensive, seamless, quality legal service to our clients in the health care industry.

Recent examples of MVA client-focused, multi-discipline work include the following:

- The acquisition of a large hospital by a client required the coordinated and sustained efforts, over several months, of MVA health care attorneys as well as litigation, real estate, tax, securities, environmental, finance, and benefits practice teams, working day and night. Together they reviewed and negotiated the purchase agreement, completed necessary due diligence, conducted required regulatory filings, assessed transaction risks for the client, negotiated finance agreements with lenders, prepared medical staff documents, and advised on regulatory issues impacting ongoing hospital operations.
- The development for a leading national health care provider of a medical-record retention and destruction policy to facilitate a transition from hard-copy records to electronic medical records in accordance with federal and state law, allowing the client to save significantly on storage costs.

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