

KATIE A. MCCONNELL

Associate, Financial Services

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Katie McConnell practices in a broad range of finance-related areas, focusing on representation of private debt funds, business development companies, small business investment companies, private equity firms and sponsors in their investment, buy-out and finance transactions.

Katie advises clients across all layers of the capital stack, including senior, second lien, and mezzanine lenders in single-lender, club and unitranche credit facilities. She also advises equity investors in connection with buy-out and co-investment transactions.

Katie focuses on providing her clients with business-minded and practical solutions and uses her experience in corporate transactions to provide her clients with a streamlined financing and buy-out process.

Prior to joining the firm, Katie practiced in the Atlanta office of Morris Manning & Martin LLP, focusing on mergers and acquisitions, private equity transactions, venture capital finance, and technology transactions.

Notable

Representative Experience

- Represented direct lender, in its capacity as agent and lender, on a \$50 million cross-border financing for a recruiting company and its subsidiaries located in the US and UK. The transaction involved a separate ABL credit facility and various intercreditor relationships
- Represented direct lender, in its capacity as agent and lender, on a \$95 million financing for a private equity sponsor's purchase and development of a fitness franchise. Successfully lead multiple upsizes to support add-on acquisitions

Capabilities

Direct Lending & Private Capital

Junior Debt & Equity Investments

Private Equity

Small Business Investment Companies

Education

B.A., University of North Carolina at Chapel Hill, 2012

J.D., University of North Carolina at Chapel Hill, 2015, with Honors

Admissions

Georgia, 2015

North Carolina, 2017

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- Represented small business investment company in its financing of, and minority equity investment in, a software company that provides a cloud-based platform for the real estate industry
- Represented company in the construction industry on a \$75 million credit facility, which was used to refinance existing indebtedness and provide availability for future acquisitions