

JEFFREY "JEFF" W. GLENNEY

Member, Commercial Real Estate

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Jeff Glenney served as head of the Commercial Real Estate group and brings extensive experience representing lenders, developers, tenants, and investors in a variety of transactions.

Representative Experience

- He has handled the development and leasing of one of the largest industrial parks in North Carolina and has extensive industrial build-to-suit leasing experience
- He represented a public pension fund in the acquisition of a portfolio of office buildings located throughout the United States
- He has also represented a client in the acquisition, development, renovation, leasing, tax credit syndication and financing of several historical significant mill properties that have been converted to multi-use properties with over 1 million square feet of office and retail space
- He has handled the development of numerous shopping centers, including negotiating reciprocal operating agreements, leases and outparcel sales
- His in depth leasing experience includes representing both landlords and tenants in major retail, office and industrial leases throughout the United States
- His lending experience encompasses work with large institutional permanent lenders, construction lenders and agent banks under credit facilities with multi-property collateral

Notable

- *Chambers USA* - North Carolina, Real Estate, 2010-2022
- *Best Lawyers in America*, Real Estate Law, 2006-2023

Capabilities

Commercial Real Estate

Education

J.D., University of Southern California, 1989, Legal Writing Instructor, University of Southern California Law Review

B.A., Duke University, 1986

Admissions

North Carolina, 1994

Texas, 1989

Other Areas of Law

Commercial Real Estate
Banking

JEFFREY "JEFF" W. GLENNEY

- *Business North Carolina* Legal Elite, 2014-2015, 2022
- *North Carolina Super Lawyers*, Real Estate Law, 2006, 2008, and 2011-2014
- Martindale-Hubbell, North Carolina Top Rated Lawyer
- Before joining Moore & Van Allen in 1998, Jeff was an associate in the Houston office of an international law firm and a partner in another Charlotte-based firm.

Affiliations

- North Carolina Bar Association: Real Property Section
- Charlotte Region Board of Commercial Realtors, Associate Member